



US Army Corps of Engineers Panama City Site Office Repairs

The Project

Vanguard Pacific was awarded contract #W9127819C0022 by the US Army Corps of Engineers on April 24, 2019 for the repairs of the Panama City, FL site office and grounds due to damage from Hurricane Michael. The contract price was \$1,239,300 with a Notice to Proceed date of August 5, 2019 and 180 days for completion.

Given the extreme impact of this category 5 hurricane on not only the building itself but the surrounding infrastructure, business community, and construction supply chain, this project required a proven and experienced Design and Build contractor with strong relationships across the industry. Vanguard Pacific was selected by USACE Mobile District for these reasons as well as our reputation of always completing projects ahead of schedule, within budget, while also exceeding client expectations.

Approximately 45 days prior to contract award, we conducted multiple site visits with various trades and the customer to ensure that the scope of work was thorough, and accurately reflected existing conditions. During these site visits, we verified quantities and site conditions. As a result, the scope of work was updated with more accurate quantities for the fencing scope and the VCT floor replacement scope. The decrease in fencing linear footage resulted in a cost savings for the Government and the increase in square footage for the VCT flooring prevented us from having to ask for a change order after award and potentially delay execution while waiting on a modification to be approved. Along with developing a comprehensive understanding of the project requirements and complexities, we also conducted structured and efficient meetings with relevant

stakeholders to ensure everyone was “on the same page”. Because the building was to be occupied during the renovation, we needed the customer to have a firm understanding of possible disruptions and our phasing plan. This allowed the customer to plan their work accordingly and minimize the impact of the construction activities on their productivity.

We follow detailed Project Management plans on all of our applicable projects. Our plans are detailed yet adaptable and allow us to effectively mitigate risks by getting ahead of issues before they arise. For example, on this project, we were executing work in two locations about one mile from each other – the main site and an auxiliary laydown yard. The customer needed to conduct

“Your team was very responsive and communicative throughout the duration of the contract.”

-Waylon Register, Site Manager

last-minute training at the main site in the middle of the project schedule. They reached out to us to inform us that they would need to issue a stop work order for two weeks in order to accommodate this unplanned but critical training. Instead, we suggested that we move up the schedule for the work at the laydown yard and reconvene at the main site once the training was complete. The customer was delighted to know that they would not have to extend the time they would have to work in the middle of a construction zone and that the change did not add cost to the project.

By combining proven management plans and processes with highly qualified personnel committed to client success we were able to complete this project on Nov. 30, 2019, 63 days ahead of schedule (25% ahead of schedule) with no accidents, while also exceeding client expectations.

THE DETAILS

Contract Number	W9127819C0022
Performance Dates	8/5/19—2/1/20
Contract Value	\$1,239,300
Contracting Agency	US Army Corps of Engineers
Point of Contact	Waylon Register Waylon.t.register@usace.army.mil 850-784-9580 ext.4573

COMPANY HIGHLIGHTS

- » Unblemished safety record
- » Average job completion 32% ahead of schedule
- » Never initiated a change order nor warranty claim
- » Strong, nationwide industry partnerships
- » Currently managing over \$30M in construction as a Prime, and over \$120M in Ops Management for DoD
- » 2018 American Express “On-The-Rise Government Contractor of the Year” Award Winner
- » Recognized in 2019 by the US Women’s Chamber of Commerce | National Small Business Federal Contracting Spring Summit for achievements in support of the Federal Government.

PAST PERFORMANCE

Current Clients | within last 3 years

- » U.S. Air Force
- » U.S. Army Corps of Engineers
- » National Parks Service
- » Army Mission and Installation Contracting Commands
- » National Oceanic and Atmospheric Administration
- » General Services Administration
- » Department of Veteran’s Affairs

COMPANY DATA

Sydney Cody, CEO | 251.424.2858
scody@vanguardpacifcllc.com

CAGE: 7AAQ8 | **DUNS:** 079558325

Bonding Capacity: \$15M | \$40M

GC Licenses: AL: 51705 | CA: 1035941

Small Business Certifications:

8(a) | WOSB | EDWOSB | VOSB | SDVOSB

Primary NAICS:

236220 | 238220 | 238320 | 237310 | 561210
561720 | 237990 | 238160 | 238220 | 238320
238910

Bona Fide Office Locations:

Foley, AL | San Diego, CA

Gulf Breeze, FL | Round Rock, TX | Rockville, MD

